

SH/13/2025
24th April, 2025

National Stock Exchange of India Ltd.,
Exchange Plaza, 5th floor,
Plot No. C/1, G. Block,
Bandra-Kurla Complex,
Bandra (East),
MUMBAI – 400051

BSE Limited.,
Market-Operations Dept.
1st floor, New Trading Ring,
Rotunda Bldg. P.J.Towers,
Dalal Street, Fort,
MUMBAI 400023

Sub.: Investor Presentation- March, 2025


Sirs

Enclosed please find Investor Presentation March, 2025

Please take the same on records

Thanking you,

Yours faithfully,
For The Supreme Industries Ltd.


(R.J. Saboo)
VP (Corporate Affairs) &
Company Secretary



Encl.: a/a.

The Supreme Industries Limited

Regd. Office : 612, Raheja Chambers, Nariman Point, Mumbai 400021, INDIA.
CIN : L35920MH1942PLC003554 PAN : AAAC1344F

+91-022-6257 0000 / 6257 0025
sil_narimanpoint@supreme.co.in



Corporate Office : 1161 & 1162, Solitaire Corporate Park, Bldg. No. 11, 167, Guru Hargovindji Marg, Andheri - Ghatkopar Link Road, Chakala,
Andheri (East), Mumbai 400 093, INDIA. +91 (022) 6869 0000, 4043 0000 sil_ho@supreme.co.in www.supreme.co.in

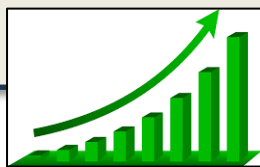
The Supreme Industries Limited Investors Presentation FY 2024-25



FINANCIAL PERFORMANCE HIGHLIGHTS

Sales Volume

Q4 FY25: 199865 MT
▲ 2.30% YoY
▲ 22.82% QoQ
FY 24-25: 674510 MT
▲ 5.44% YoY



Revenue

Q4 FY25: ₹ 3027 Crs.
▲ 0.64 % YoY
▲ 20.61 % QoQ
FY 24-25: ₹ 10446 Crs.
▲ 3.08 % YoY



EBITDA

Q4 FY25: ₹ 417 Crs.
▼ 15.11 % YoY
▲ 34.90 % QoQ
FY 24-25: ₹ 1433 Crs.
▼ 7.48 % YoY

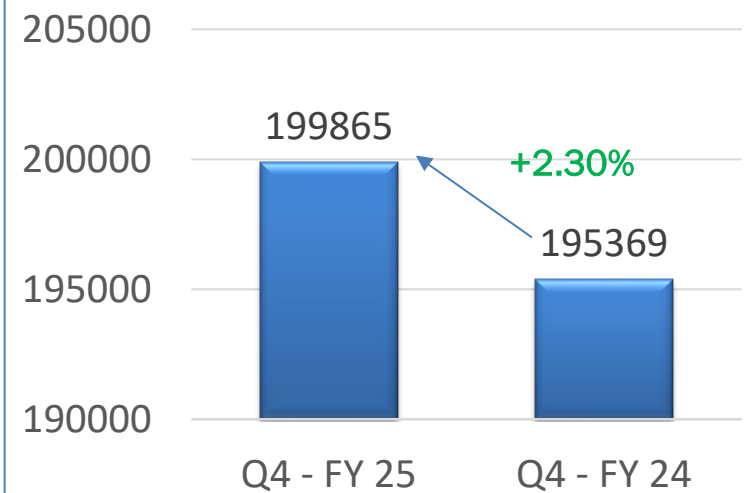


Strong Liquidity

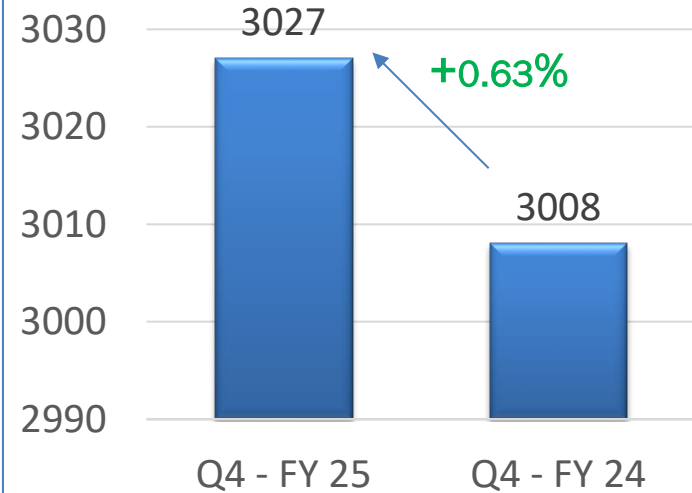
- Company Continues to be Debt Free
- Having Cash Surplus of Rs. 944 Crores as at 31st March'25

FINANCIAL PERFORMANCE HIGHLIGHTS

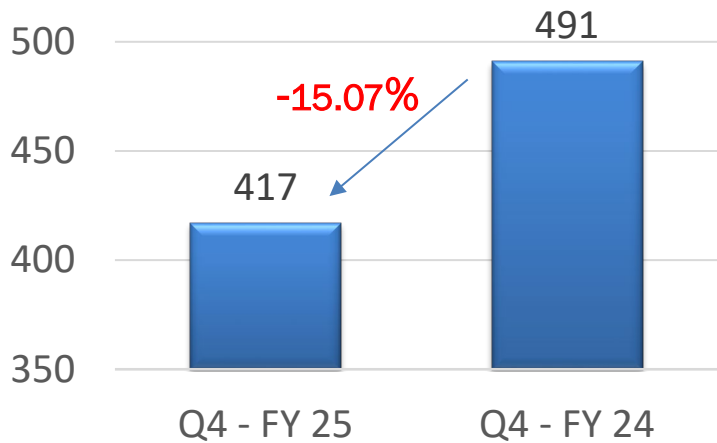
Sales Tonnage in MT



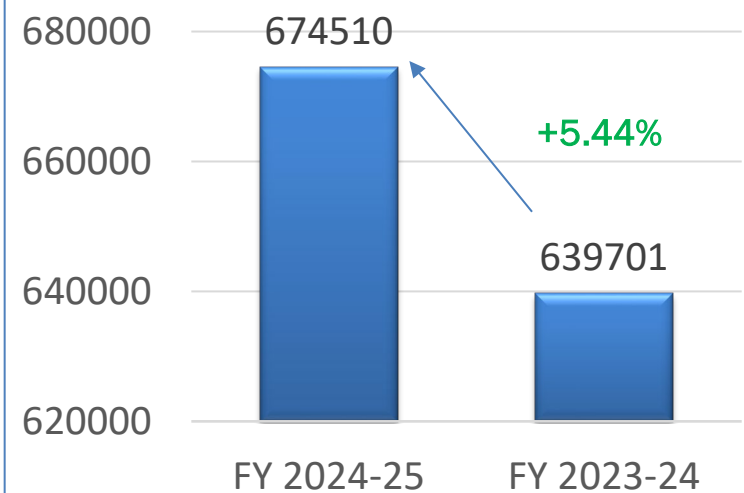
Revenue (Rs. in Crores)



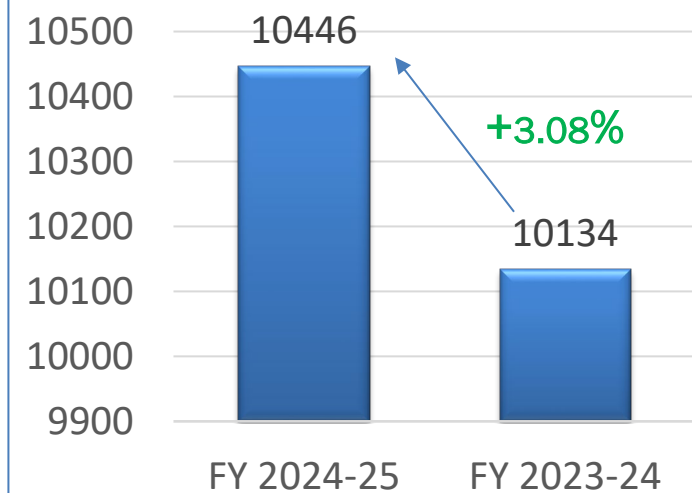
Operating Profit (Rs. in Crores)



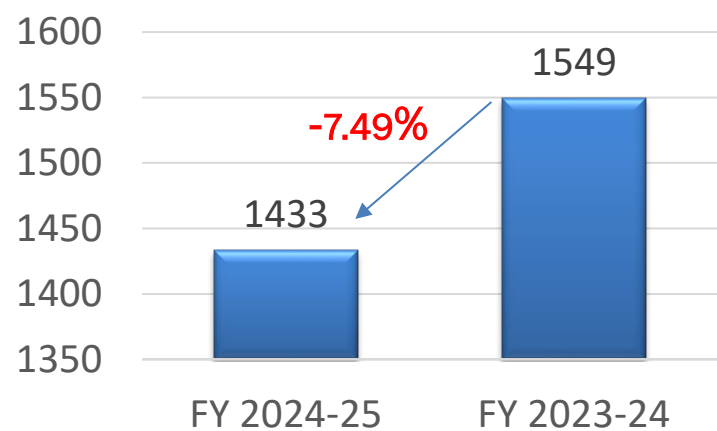
Sales Tonnage in MT



Revenue (Rs. in Crores)



Operating Profit (Rs. in Crores)



SUMMARISED INCOME STATEMENT- STANDALONE

Rs. in Crores



Particulars	Q4 FY25	Q4 FY24	Y-o-Y (%)	FY 24-25	FY 23-24	Y-o-Y (%)
Plastic goods sold (MT)	199865	195369	2.30%	674510	639701	5.44%
Revenue from operations	3027.07	3007.88	0.64%	10446.25	10134.20	3.08%
Raw Material Consumed	2133.17	2026.23	5.28%	7146.45	6858.39	4.20%
Employee benefit expenses	130.37	122.75	6.21%	485.68	440.90	10.16%
Other Expenses	346.72	367.9	-5.76%	1381.38	1286.37	7.39%
EBITDA	416.81	491.00	-15.11%	1432.74	1548.54	-7.48%
EBITDA (%)	13.77%	16.32%		13.72%	15.28%	
Depreciation	91.35	77.17	18.38%	358.61	298.38	20.19%
EBIT	325.46	413.83	-21.35%	1074.13	1250.16	-14.08%
Other Income	12.45	18.11	-31.25%	112.82	117.78	-4.21%
Finance Cost	2.97	7.72	-61.53%	11.90	16.11	-26.13%
PBT	334.94	424.22	-21.05%	1175.05	1351.83	-13.08%
Tax Expenses	73.31	109.74	-33.20%	278.25	335.66	-17.10%
PAT	261.63	314.48	-16.81%	896.80	1016.17	-11.75%
EPS (in INR)	20.60	24.76		70.60	80.00	
Cash EPS (in INR)	27.79	30.83		98.83	103.49	

SUMMARISED BALANCE SHEET- STANDALONE

Rs. in Crores

Particulars	31.3.2020	31.3.2021	31.3.2022	31.3.2023	31.3.2024	31.3.2025
ASSETS						
Fixed Assets (Net)	1607.74	1714.28	1767.28	2064.24	2321.74	2668.81
Capital work-in-progress	92.92	51.02	155.77	83.71	149.30	407.20
Investments	38.82	38.96	21.87	22.30	28.94	45.25
Inventories	890.57	760.77	1260.16	1385.64	1358.59	1333.65
Trade receivables	312.60	390.02	466.76	491.75	511.12	539.92
Cash & Bank	218.50	759.46	517.54	737.68	1178.19	943.99
Other Assets	287.26	268.14	350.98	352.27	397.06	554.06
TOTAL ASSETS	3448.41	3982.65	4540.36	5137.59	5944.94	6492.88
EQUITY AND LIABILITIES						
Equity share capital	25.41	25.41	25.41	25.41	25.41	25.41
Reserve and Surplus	2107.18	2843.76	3362.53	3819.35	4473.09	4960.53
Trade Payables	548.43	646.72	795.09	904.66	1015.33	893.10
Other Liabilities	767.39	466.76	357.33	388.17	431.11	613.84
TOTAL EQUITY AND LIABILITIES	3448.41	3982.65	4540.36	5137.59	5944.94	6492.88

SUMMARISED CASH FLOW STATEMENT – STANDALONE

Rs. in Crores



Particulars	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25
Cash Flow Summary						
Cash and Cash Equivalents at Beginning of year	30.61	218.50	759.46	517.54	737.68	1178.19
Net Cash from Operating Activities	539.37	1245.69	470.98	891.39	1412.84	1004.25
Net Cash Used in Investing Activities	(195.92)	(200.61)	(403.49)	(348.86)	(608.52)	(791.09)
Net Cash Used in Financing Activities	(155.52)	(505.50)	(310.31)	(326.97)	(381.69)	(440.02)
Effect of fair value of Liquid mutual funds	(0.04)	1.38	0.90	4.58	17.88	(7.34)
Net Inc/(Dec) in Cash and Cash Equivalent	187.89	540.96	(241.92)	220.14	440.51	(234.20)
Cash and Cash Equivalents at End of the year	218.50	759.46	517.54	737.68	1178.19	943.99

- Strong cash accruals and favourable capital structure, which provides financial flexibility to raise resources as and when required
- Positive cash flows at its operating as well as net level

COMPARATIVE FINANCIAL HIGHLIGHTS – STANDALONE

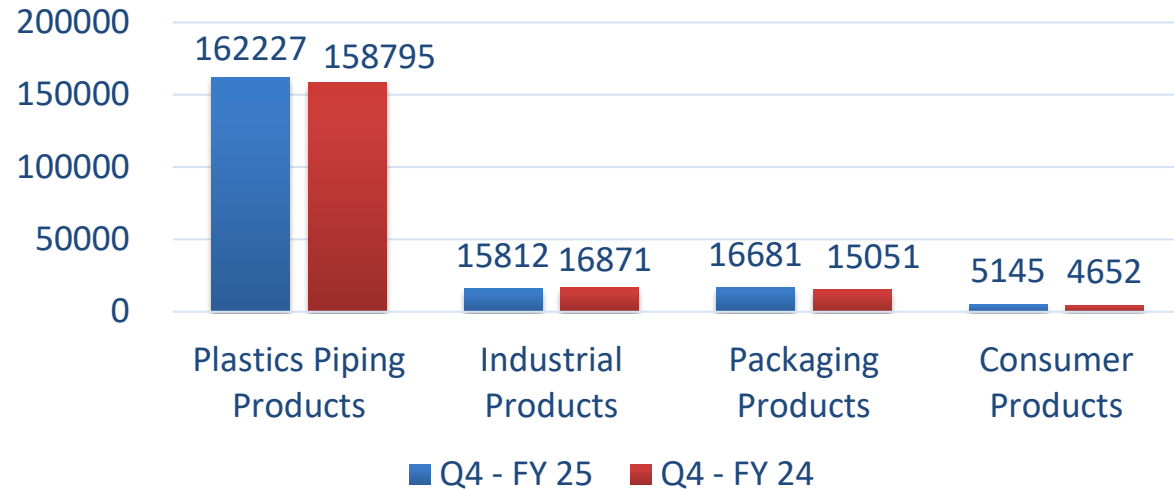


Rs. in Crores

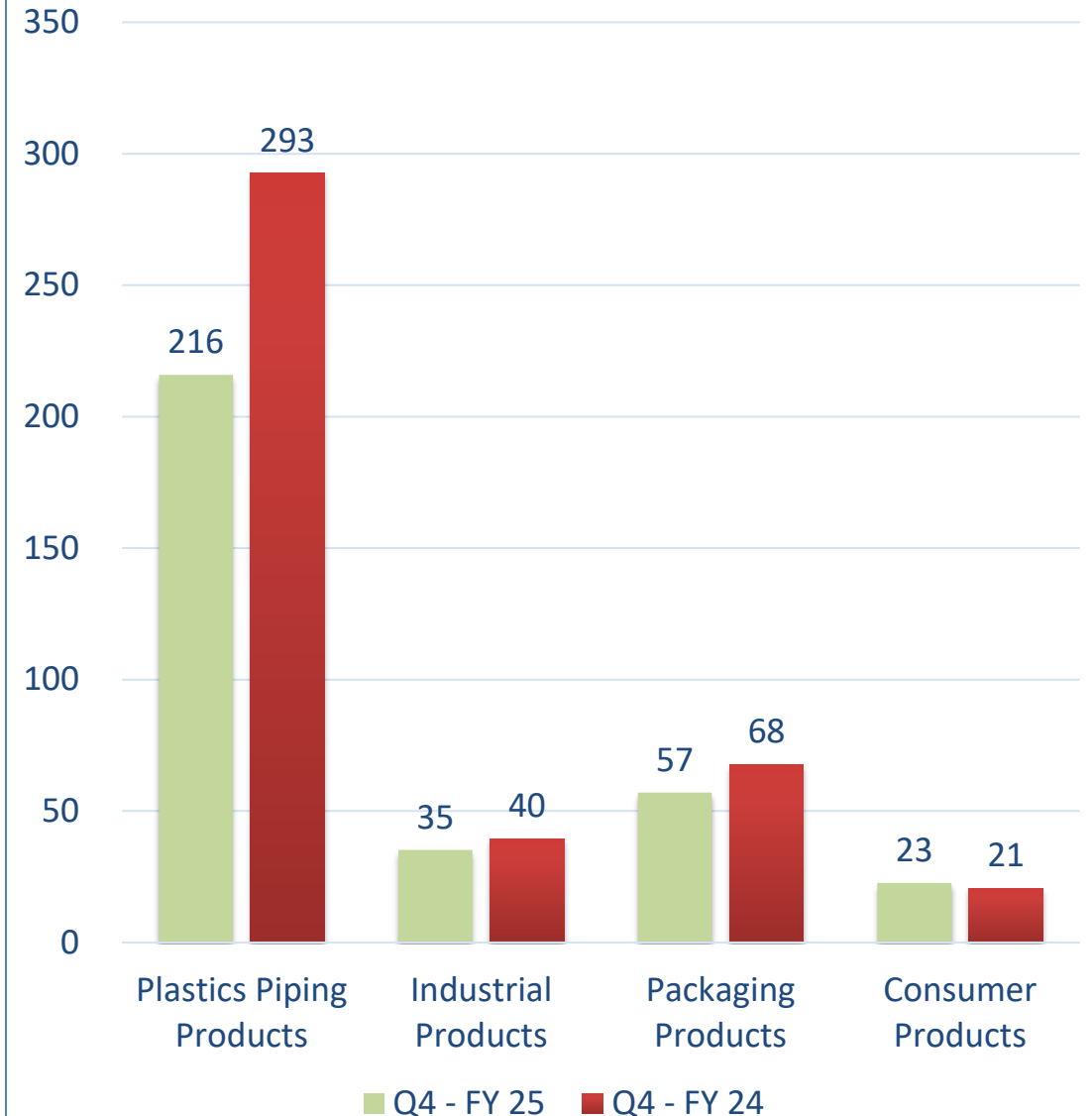
Year	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	CAGR %
Sales Tonnage (in MT)	411521	409109	393907	506501	639701	674510	10.39
Y-o-Y Growth %	3.40	-0.59	-3.72	28.58	26.30	5.44	
Total Income	5503.63	6383.59	7840.51	9283.35	10251.98	10559.07	13.92
Y-o-Y Growth %	-0.86	15.99	22.82	18.40	10.43	3.00	
EBIDTA	848.75	1312.74	1309.89	1281.84	1666.32	1545.56	12.74
EBIDTA %	15.42	20.56	16.71	13.81	16.25	14.64	
Depreciation	205.67	212.78	229.52	263.39	298.38	358.61	
EBIT	643.08	1099.96	1080.37	1018.45	1367.94	1186.95	13.04
EBIT %	11.68	17.23	13.78	10.97	13.34	11.24	
Financial Expenses	20.18	22.05	5.15	8.02	16.11	11.90	
Profit Before Tax	622.90	1077.91	1075.22	1010.43	1351.83	1175.05	
PBT %	11.32	16.89	13.71	10.88	13.19	11.13	
Profit After Tax	492.68	801.38	811.89	764.47	1016.17	896.80	12.73
PAT %	8.95	12.55	10.36	8.23	9.91	8.49	
EPS (basic FV Rs. 2)	38.79	63.09	63.91	60.18	80.00	70.60	
ROE (%)	24.71	33.49	26.88	21.14	24.36	18.91	
ROACE (%) (Pre tax)	29.48	43.65	35.91	28.39	32.97	26.05	

KEY SEGMENT PERFORMANCE – Q4 FY25

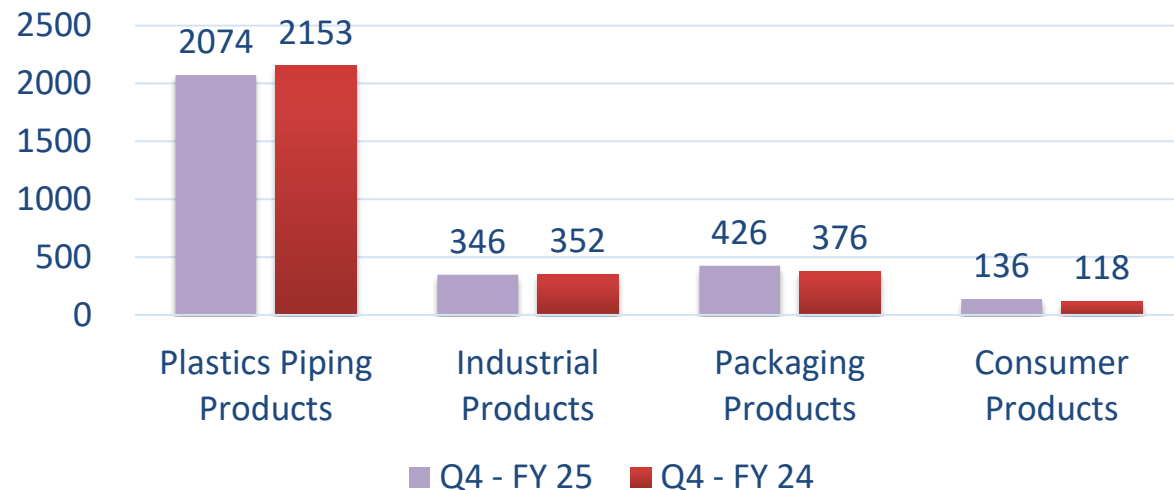
Sales Tonnage (MT)



EBIT (Rs. in Crores)

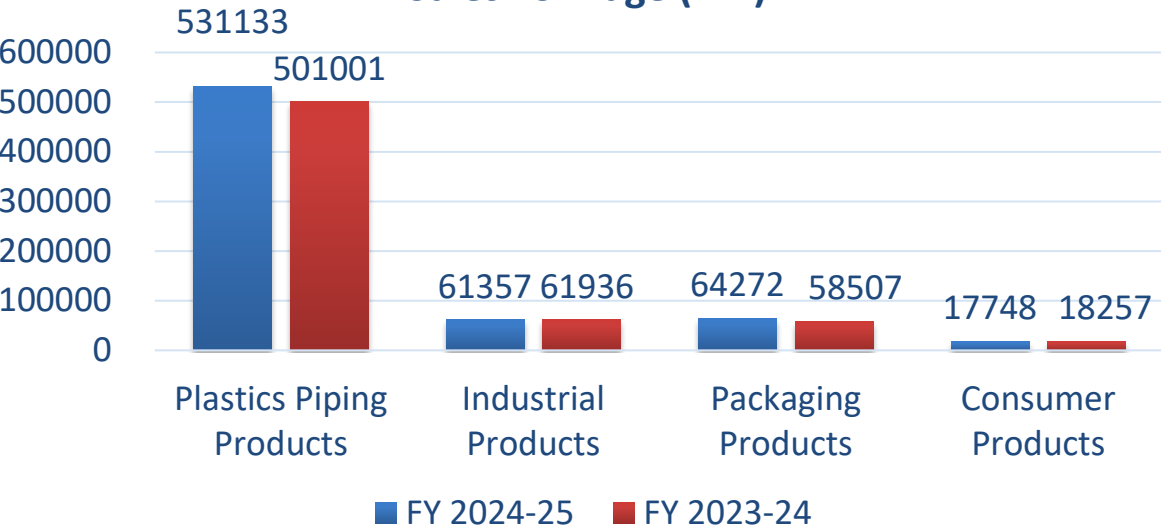


Revenue (Rs. in Crores)

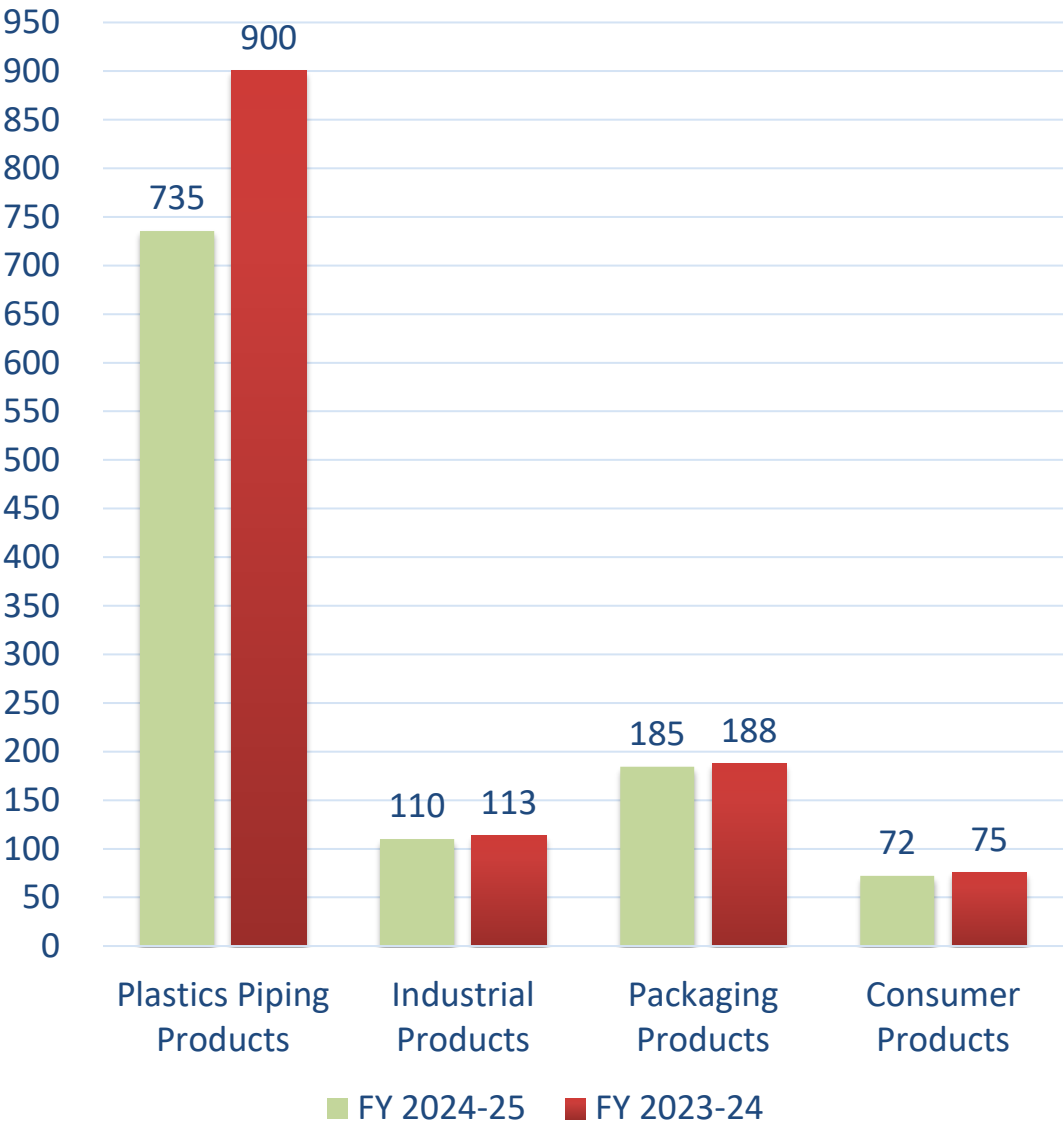


KEY SEGMENT PERFORMANCE – FY2024-25

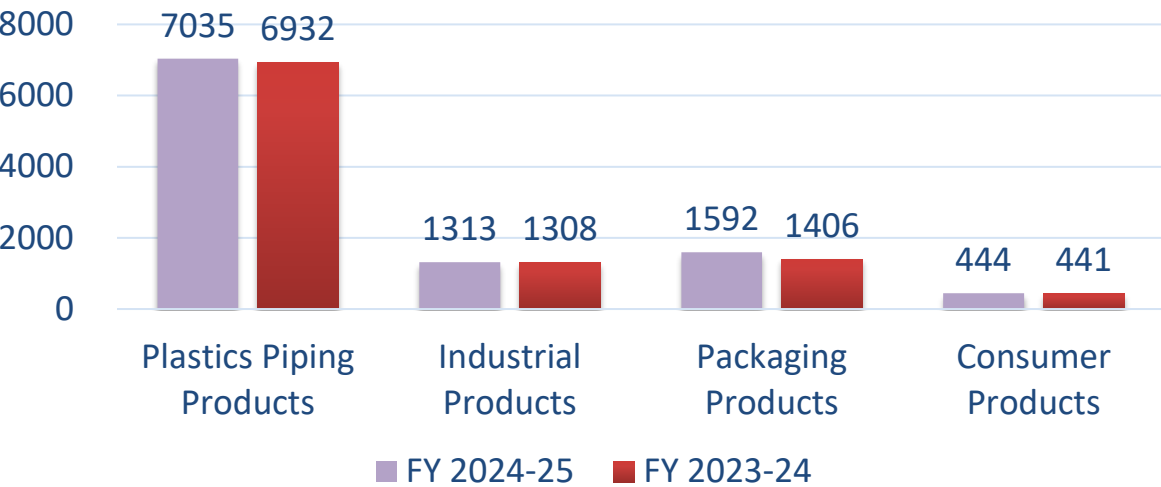
Sales Tonnage (MT)



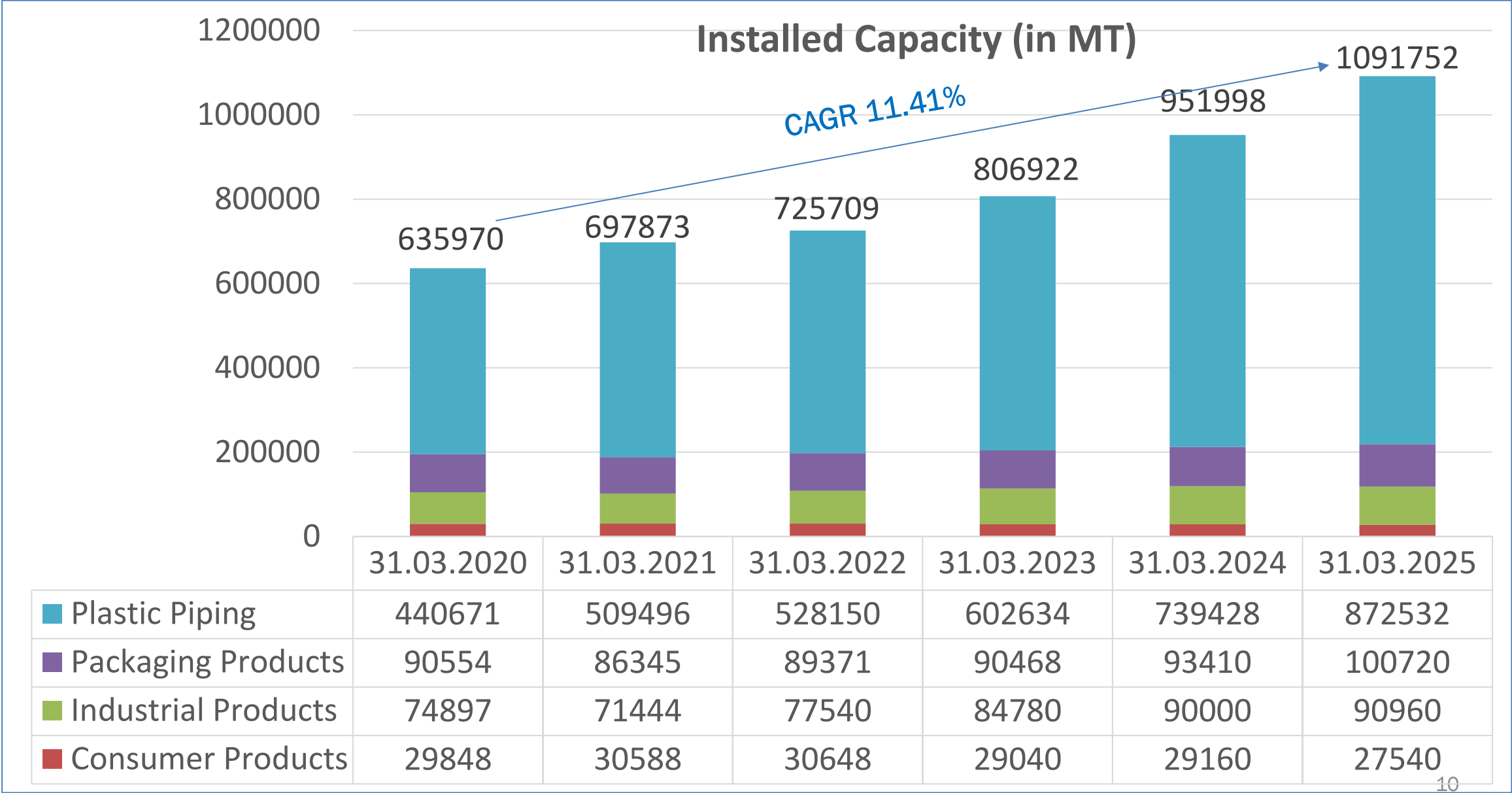
EBIT (Rs. in Crores)



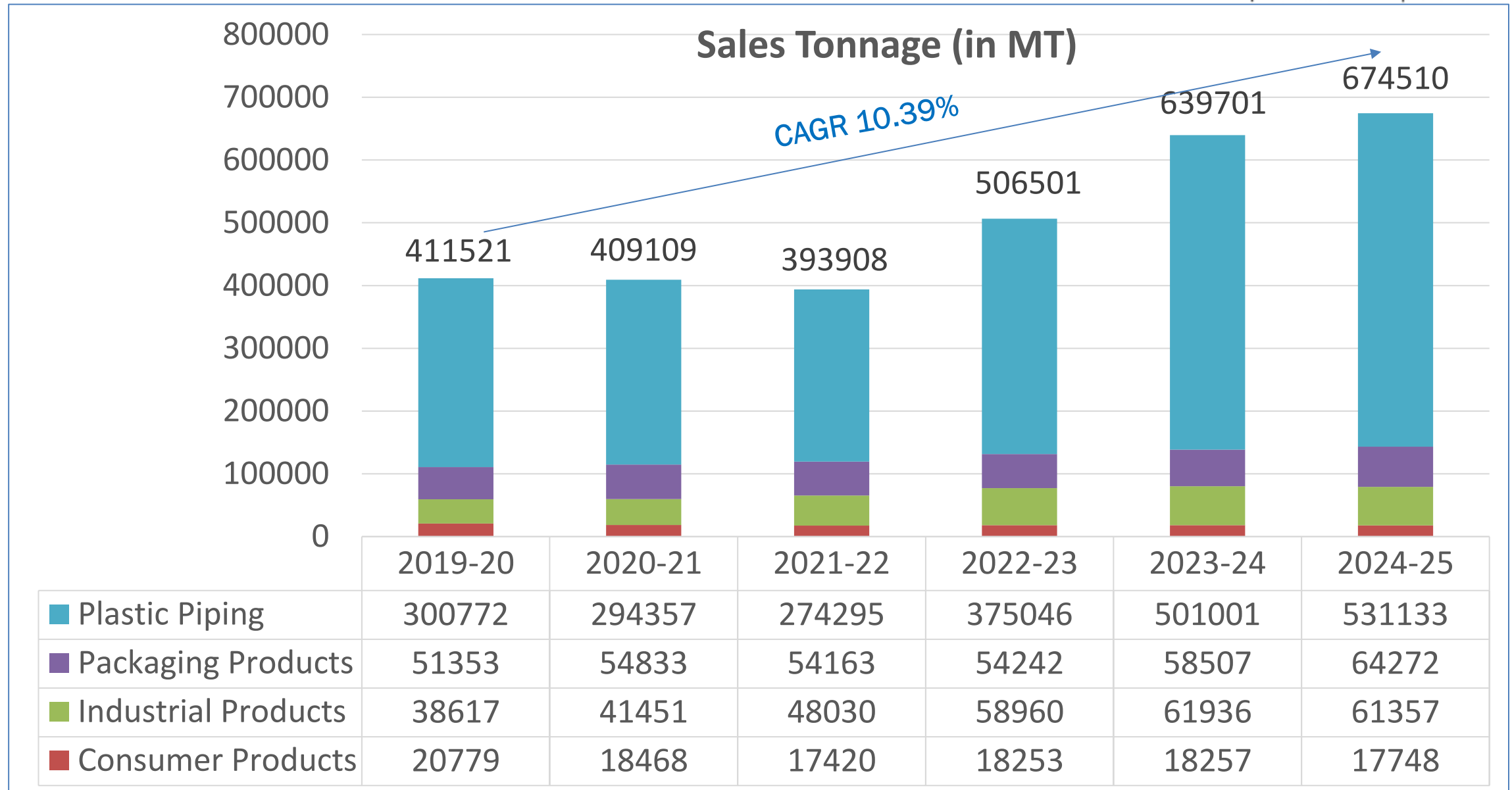
Revenue (Rs. in Crores)



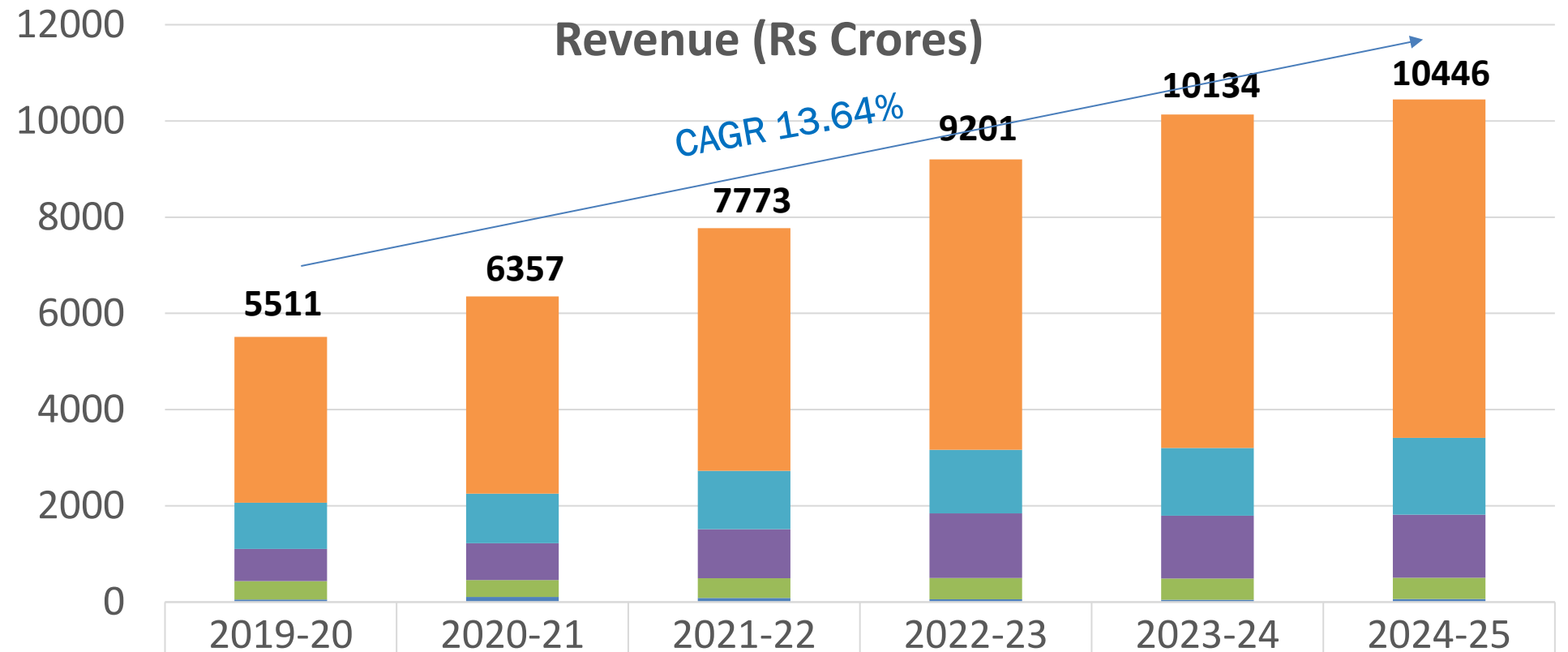
COMPARATIVE SEGMENT INSTALLED CAPACITY



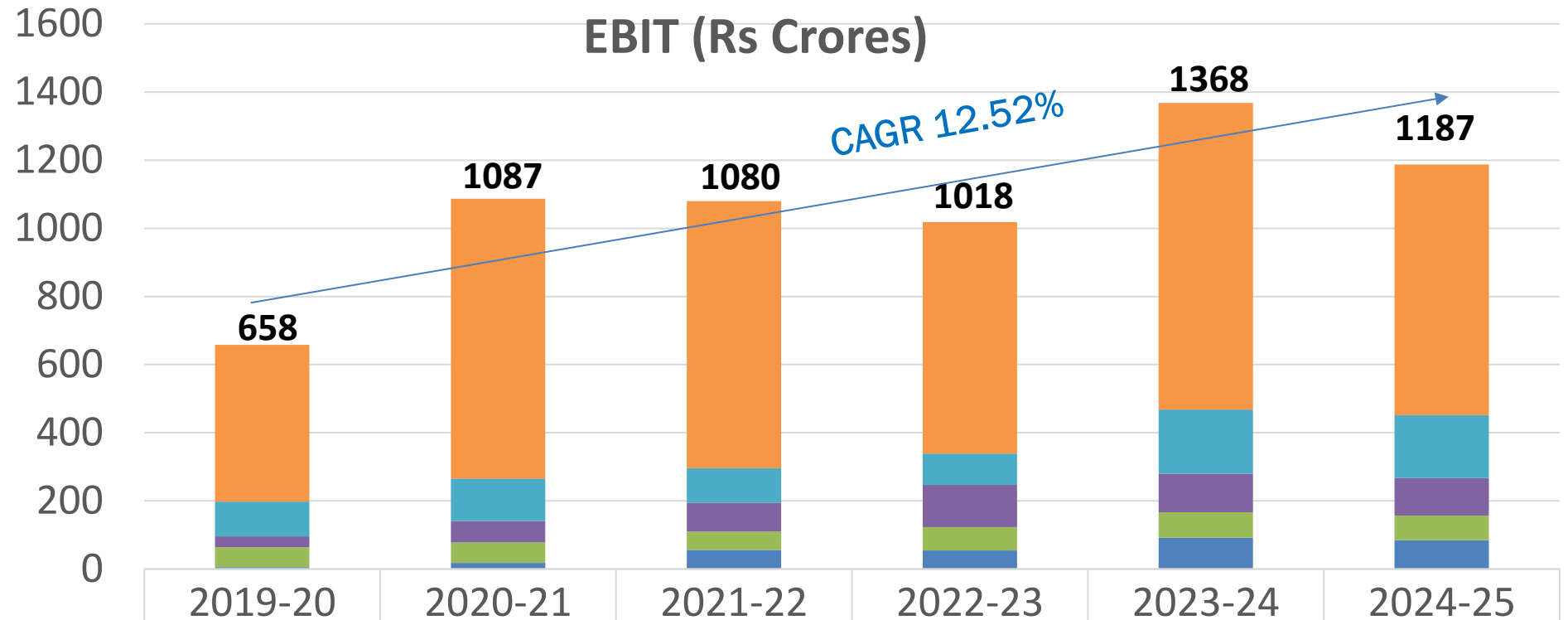
COMPARATIVE SEGMENT SALES TONNAGE



COMPARATIVE SEGEMENT REVENUE

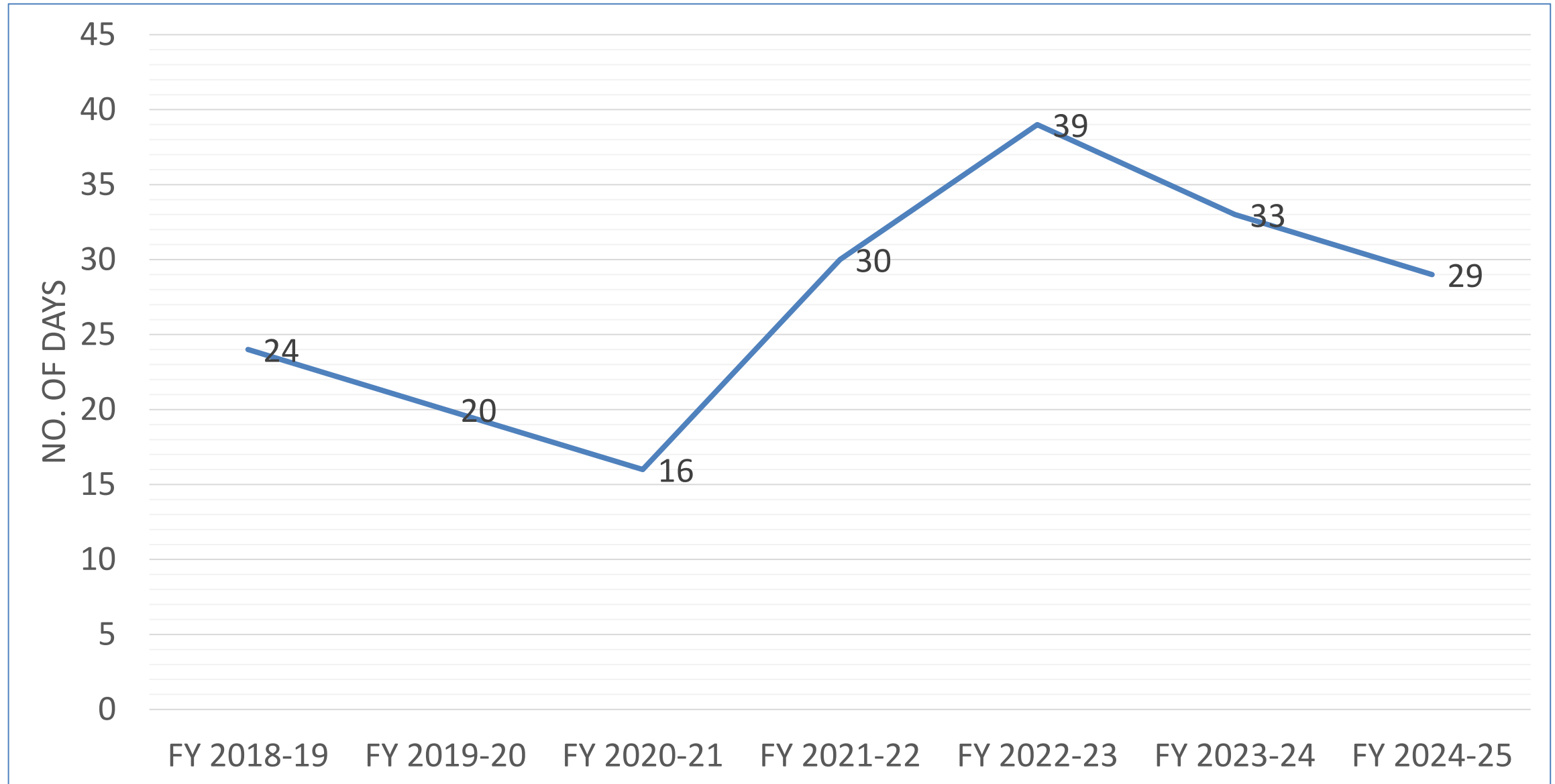


COMPARATIVE SEGMENT EBIT



Plastic Piping	460	821	784	679	900	735
Packaging Products	102	125	101	92	188	185
Industrial Products	32	63	85	124	113	110
Consumer Products	58	60	54	68	75	72
Others	6	18	56	55	92	85

WORKING CAPITAL CYCLE



THE SUPREME GROUP

Supreme[®]
People who know plastics best



Supreme[®]
People who know plastics best

The Supreme Industries Ltd

1. State-of-the art production facilities across PAN India
2. Location – 30 Manufacturing Plants
3. Manufacturers of –
 - Piping systems
 - Industrial products
 - Furniture
 - Material Handling Products
 - Protective packaging
 - Cross laminated films
 - Performance films
 - Composite Products

Supreme Industries Overseas (FZE)

A wholly owned subsidiary, in the United Arab Emirates.



SUPREME PETROCHEM LTD

Supreme Petrochem Ltd

1. State-of-the art production facilities
2. Location – Amdoshi – Wangani Village near Nagothane in District Raigad Maharashtra & New Manali Town near Chennai in Tamil Nadu.
3. Manufacturers of –
 - Polystyrene (PS)
 - Expandable Polystyrene (EPS)
 - Specialty Polymers and Compounds (SPC)
 - Extruded Polystyrene Foam Boards (XPS)
 - Styrene Methyl Methacrylate (SMMA)

THE SUPREME INDUSTRIES LTD. AT A GLANCE

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Founded in
1942,
80+ years
in the
plastics
industry

Powered by a
robust
infrastructure
and expertise,
Supreme is
India's largest
plastic
manufacturing
and processing
company.

THE SUPREME INDUSTRIES LTD. AT A GLANCE



USP

- Manufacturing facilities spread across the country.
- Diversified product portfolio with established Brand Equity
- Significant Market Share in each of the verticals
- Strong Cash Flows to fund expansion plans
- Pan India Distribution Network and Reach
- Consistent increase in revenues from speciality and value added products
- Cost efficient raw material procurement capability
- User of diverse plastics materials
- Invulnerable from import substitutes.
- Optimisation of value - Buy Back of shares
 - Higher ROCE
 - Liberal dividend payout

A CURTAIN RAISER– THE SUPREME INDUSTRIES LTD. *Supreme*[®]

People who know plastics best

VISION STATEMENT

“TO GROW BUSINESS WITH DIGNITY & RESPECT”

PURPOSE

“TO ADD REAL VALUE TO SOCIETY”

MISSION STATEMENT

- To conduct business with ethical practices and WALK OUR TALK
- To offer consistent products Services with uncompromising quality supported by continuous improvements and Innovations, thereby exceeding Customer Expectations
- To ensure the culture of utmost respect and empowerment to individuals and be catalyst in enhancing their competencies



SHAREHOLDING PATTERN

Shareholders	Nos.	Holding % as on 31 st March, 2025	
Promoters	17		48.85
Institutional	844		33.42
- FIIs/ Foreign Portfolio Investors	721	22.94	
- FIIs / Mutual Funds	123	10.48	
Bodies Corporate	558		1.42
Individual & Others	83397		16.31
Total	84816		100.00

Board of Directors

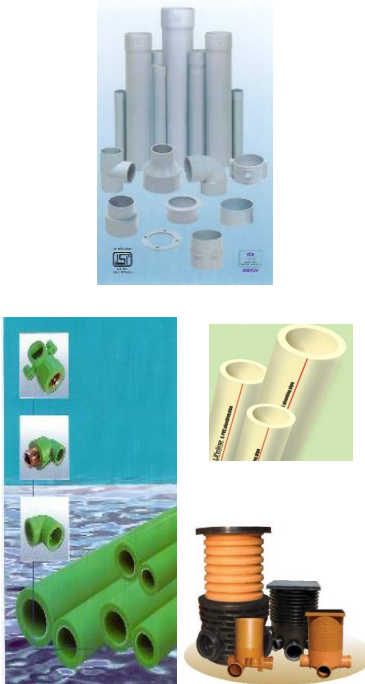
B L Taparia, Chairman
M P Taparia, Managing Director
S J Taparia, Executive Director
V K Taparia, Executive Director
R Kannan
Rajeev M Pandia
Sarthak Behuria
Ms. Ameeta Parpia
Pulak Prasad
Vipul Shah

Management Team

- A K Tripathi, Exe. Vice President (Plastic Piping System)
- V L Malu, Exe. Vice President (Industrial Components)
- P C Somani, Chief Financial Officer
- Saurov Ghosh - Chief Human Resources Officer
- S K Patnaik , COO (Protective Packaging Products)
- Pradeep Kamat, Vice President (Composite Cylinders)
- Sanjeev Jain , Vice President (Furniture)
- Siddharth Roongta, Vice President (Cross Laminated Films)
- R J Saboo , Vice President (Corporate Affairs) & Company Secretary
- Parag Prabhu, Vice President (Finance)
- Vivek Taparia, Exe. Vice President (Packaging)
- Sanjay Mishra, Associate Vice President (MHD)

BUSINESS VERTICALS

Plastic Piping Division



Consumer Products



Packaging Products

- Specialty Films
- Protective Packaging Products
- Cross Laminated Film Products



Industrial Products

- Industrial Component
- Material Handling Division
- Composite LPG Cylinders



Plastic Piping System

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Plumbing



Water Tanks



Bath Fittings



Fire Protection



Rainwater Harvesting



Drainage



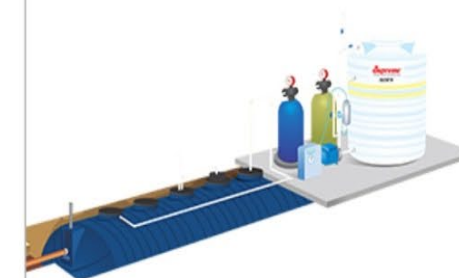
Waste Treatment & Sanitation



Agriculture



Borewell



Sewage Treatment Plants

Consumer Products



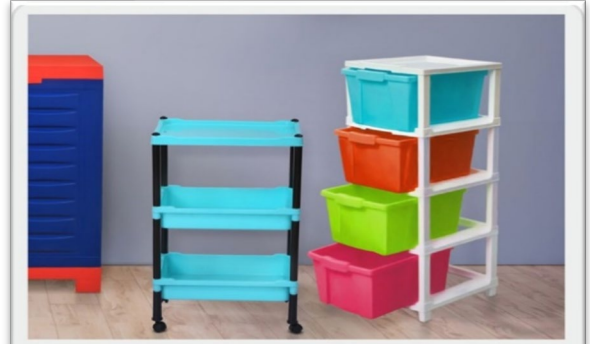
SEATINGS



STORAGE



TABLES



MULTIPURPOSE



KIDS RANGE



SETS



STOOLS



BEDS



SMART PEEL LIDDING FILMS



EDIBLE OIL FILM



BARRIER FILMS

PERFORMANCE PACKAGING FILMS

Packaging Products

- ✓ Specialty Films
- ✓ Protective Packaging Products
- ✓ Cross Laminated Films
- ✓ Insulation & Acoustics Products



PRE - POST HARVEST SHEETS



RAIN WATER HARVESTING



CIVIL ENGINEERING APPLICATIONS

MULTILAYER CROSS LAMINATED FILMS



INSU



PROTEC



DURA



FUNJOY



FITSPREE

PROTECTIVE PACKAGING PRODUCTS

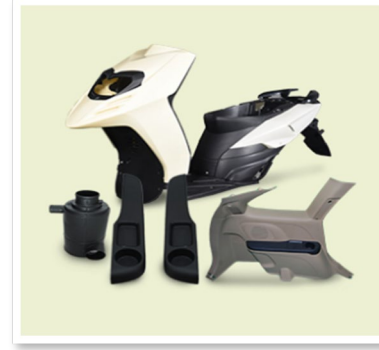
Industrial Products

- ✓ Industrial Components
- ✓ Material Handling Division
- ✓ Composite Products



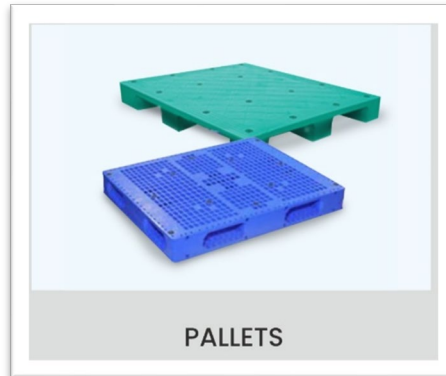
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OTHER APPLICATIONS



CONSUMER APPLIANCES

AUTOMOTIVE PARTS



MATERIAL HANDLING PRODUCTS

Composite Products

- ✓ LPG Cylinders
- ✓ CNG Cylinders



12.5 L / 5 KG Propane



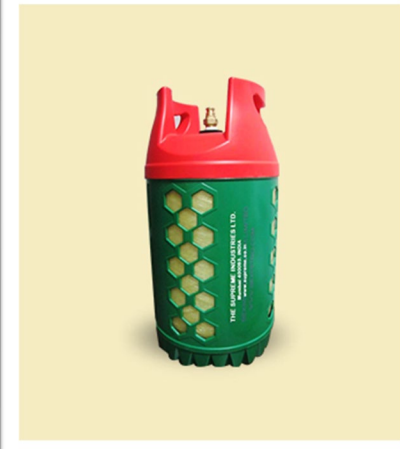
18.0 L / 7.5 KG Propane



24.5 L / 10 KG Propane



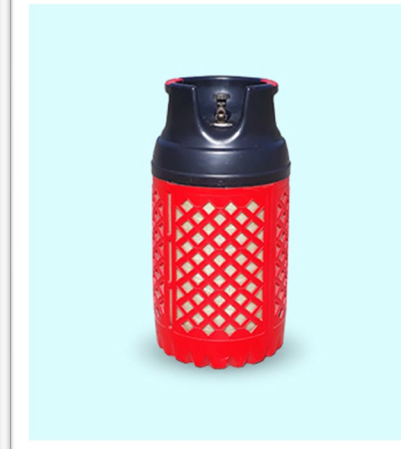
265L CNG cylinder



26.2 L / 10.7 KG Propane



30 L / 12 KG Propane



36.7 L / 15KG Propane



47.5 L / 20 KG Propane

SUPREME PRESENCE IN INDIA

Haryana

- Gurgaon

Punjab

- Derabassi •Sarsini

Rajasthan

- Ghilothe •Jaipur-Depot I •Jaipur
- Jaipur-Depot II

Gujarat

- Halol-Unit I •Sarkhej •Ahmedabad •Halol
- Halol-Unit II
- Halol-Unit III

Madhya Pradesh

- Malanpur-Unit I •Indore •Indore
- Malanpur-Unit I •Malanpur •Jabalpur
- Malanpur-Unit III
- Malanpur-Unit IV

Silvassa (Union Territory)

- Silvassa

Maharashtra

- Gadegaon •Bhiwandi-Depot I •Mumbai-Corporate Office
- Urse •Bhiwandi-Depot II •Mumbai-Registered Office
- Jalgaon-Unit I •Gadegaon •Pune
- Jalgaon-Unit II •Urse-Depot I
- Kanha •Urse-Depot II
- Khopoli •Nagpur
- Sangli •Sangli •Waluj

Karnataka

- Hubli •Bangalore
- Hubli

Kerala

- Cochin

Uttarakhand

- Rudrapur •Rudrapur

Uttar Pradesh

- Noida •Kanpur-Depot I •Noida
- Kanpur •Kanpur-Depot II •Kanpur
- Kanpur-Depot III

Bihar

- Patna Depot •Patna

Assam

- Guwahati-Unit I •Guwahati-Depot I •Guwahati
- Guwahati-Unit II •Guwahati-Depot II

Jharkhand

- Ranchi •Ranchi

West Bengal

- Durgapur •Durgapur •Kolkata
- Kharagpur •Kharagpur
- Kolkata

Chhattisgarh

- Raipur •Raipur

Odisha

- Cuttack •Bhubaneswar •Bhubaneswar
- Cuttack

Telangana

- Jadcherla •Jadcherla-Depot I •Hyderabad
- Jadcherla-Depot II

Andhra Pradesh

- Vijaywada •Vijaywada

Puducherry (Union Territory)

- Puducherry-Unit I •Puducherry •Puducherry
- Puducherry-Unit II

Tamilnadu

- Erode •Erode •Chennai •Chennai
- Hosur •Hosur
- Sriperumbudur •Coimbatore

-  **Manufacturing Units 30 Spread Across 11 States & 2 UTs**
-  **Depots (33)**
-  **Branch Offices (21)**
-  **Fabrication Units (9)**

VIRTUAL TOUR OF PLANTS

Supreme[®]
People who know plastics best



Malanpur Unit I



Malanpur Unit II



Malanpur Unit III



Malanpur Unit IV



Halol Unit I



Halol Unit II



Halol Unit - III



Derabassi



Ghiloith



Silvassa

VIRTUAL TOUR OF PLANTS

Supreme[®]
People who know plastics best



Talegaon



Khopoli



Sangali



Mega Project at Gadegaon spread over 132 acres



Jalgaon Unit I



Jalgaon Unit - II



Urse

VIRTUAL TOUR OF PLANTS

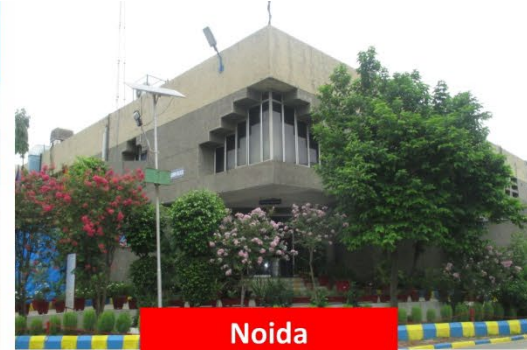
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Guwahati Unit I



Guwahati Unit II



Noida



Kanpur



Durgapur



Kharagpur



Cuttack

VIRTUAL TOUR OF PLANTS

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BRAND PROMOTION & AWARENESS

❖ Participation at Exhibitions



Agritec Exhibition Nairobi Kenya - 2024



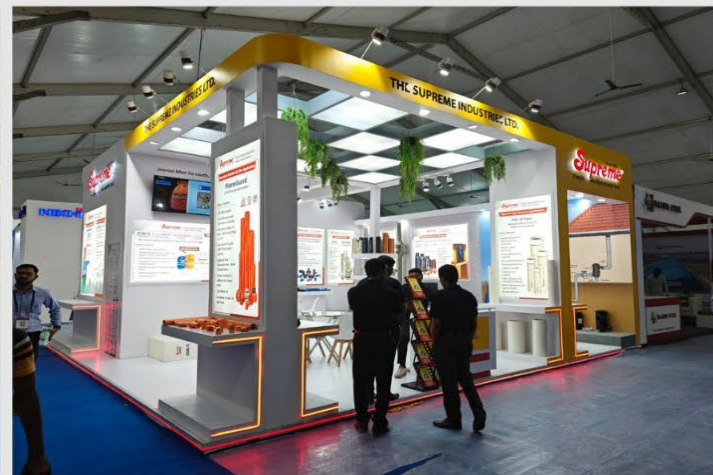
Big 5 Dubai - 2024

BRAND PROMOTION & AWARENESS

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People who know plastics best



Ahaar - Delhi 25



Constro - Pune 2025

BRAND PROMOTION & AWARENESS

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People who know plastics best



Ace Reflect - Chennai-2024



Ace Reflect - Coimbatore 2024

BRAND PROMOTION & AWARENESS

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ACETECH- Bangaluru-2024



ACETECH - Mumbai-2024

BRAND PROMOTION & AWARENESS

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Plex Connect 2024

BRAND PROMOTION & AWARENESS

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People who know plastics best

❖ Dealers/Plumber/Engineers/Retailer's Meet and Workshops



Plumbing workshop in various location

BRAND PROMOTION & AWARENESS

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Engineers meet in various location

BRAND PROMOTION & AWARENESS



BRAND PROMOTION & AWARENESS

❖ Knowledge Center Visits



Knowledge center Visits

BRAND PROMOTION & AWARENESS

❖ Hoardings & Retail Shop Branding



Hoarding at Bongaon, West Bengal



Hoarding at Guwahati



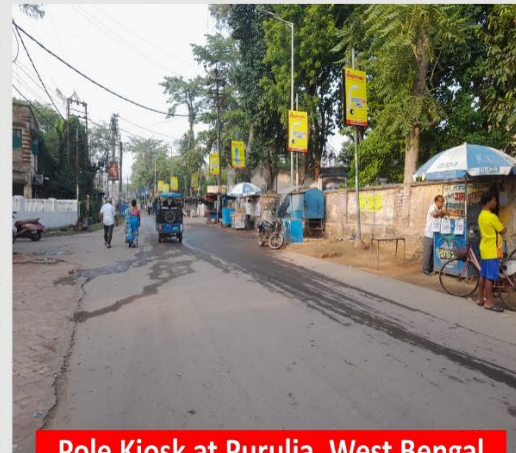
Hoarding at Muzaffarpur Flyover_Bihar



Traffic Signal at Bankura, West Bengal



Unipole at siwan_Bihar



Pole Kiosk at Purulia, West Bengal



Hoarding at Arrah, Bihar



Traffic Signal at Bankura, West Bengal

❖ Various Digital Initiatives

- Robust website www.supreme.co.in which imparts in-depth knowledge about all Supreme business verticals.
- Presence on various Social media channels which helps in constant consumer connect (Corporate as well as Pipe, Furniture, MHD and PPD has dedicated social media presence)
- Various digital promotional activities are taken up like Google Search Engine Marketing, Digital TVC promotion, Android & IOS app for Pipe and Furniture etc

AWARDS & ACCOLADES

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DCCIA - Awards for Excellence- Pune 2025

Company has received **DCCIA Pune Award for Excellence in Best Digital Transformation Initiative 2024.**

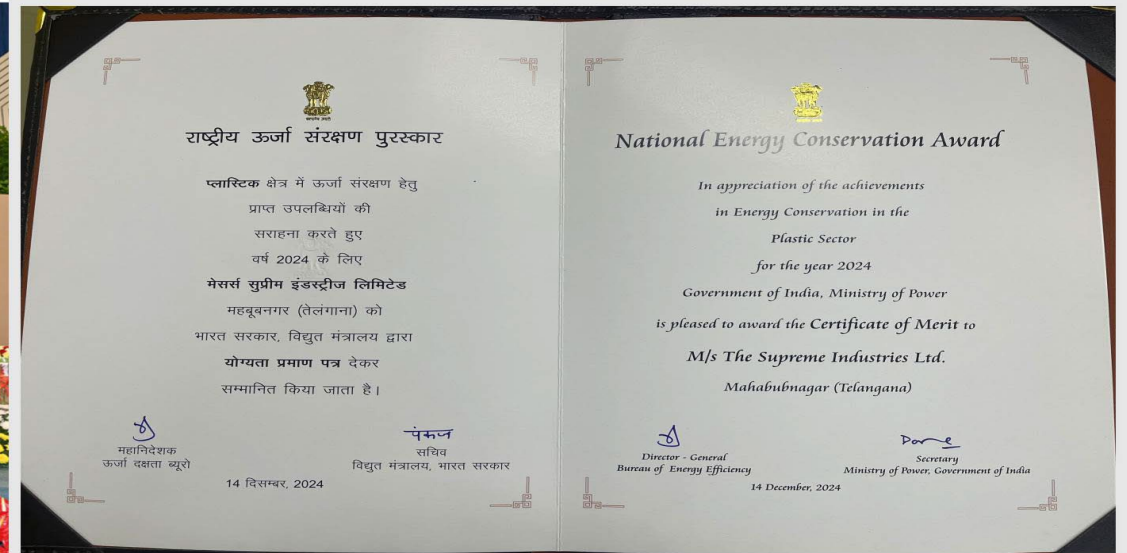
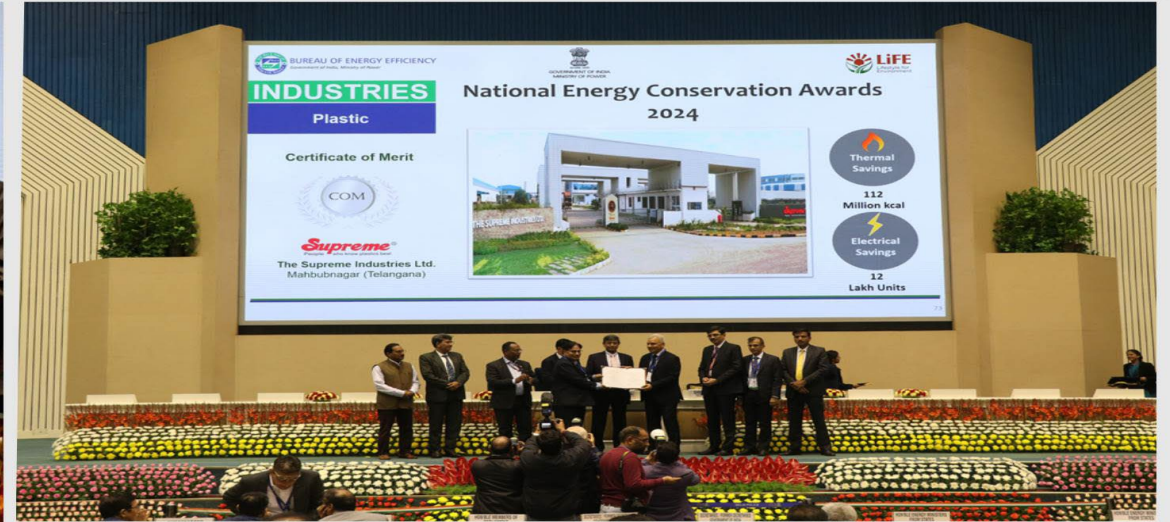


Water Management Award Jadcharla Plant - 2025

Company has received **Water Management award 2024** for its Jadcherla plant.

AWARDS & ACCOLADES

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National Energy Conservation Awards NECA-2024, Jadcherla-plant

Company has received **National Energy Conversation award 2024** for its Jadcherla plant in plastics category.

AWARDS & ACCOLADES



Green Pro Certificate Award-CII-2024



Growcare Sustainability Award - 2023-2024

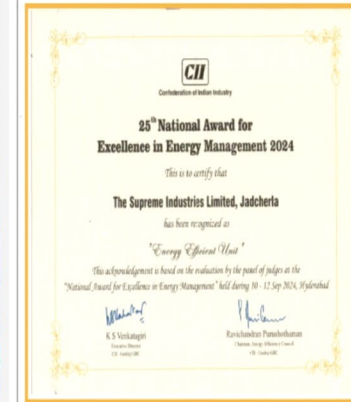


Company has received
“Green Pro Certificate Award 2024”
&
“Grow care Sustainability Award 2024”
for achievements in sustainability management.

AWARDS & ACCOLADES



CII 25th National Awards 2024 - Malanpur



CII 25th National Awards 2024 - Jadcherla

CII 25th National Awards 2024 - Malanpur PVC and Jadcherla Plants

Company has received **CII's National award for excellence in energy management** for its Malanpur and Jadcherla plants for being "Excellent Energy Efficient Units".

AWARDS & ACCOLADES



SEEM Silver Award - 2023 - Kharagpur



SEEM Silver Award - 2023 - Jadcherla

SEEM Award for Excellence in Energy Conservation & Management

Company has received **SEEM** (Society of Energy Engineers and Managers) National Energy Management Silver Awards 2023 in Plastic Category for Kharagpur & Jadcherla plants.

SEEM Award for Excellence in Energy Conservation & Management

AWARDS & ACCOLADES

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Company has received **Export Awards** in various product categories through Plexcouncil (Plastic export promotion council under ministry of Commerce) for the years 2021-2022 and 2022-2023

AWARDS & ACCOLADES



Shri M.P. Taparia Ji, was honoured with the Lifetime Achievement Award by the Plex Concil at the recent Plexconcil Export Excellence Award Function. This prestigious award was presented by the Honourable Governor of Maharashtra, Shri Ramesh Bais Ji, acknowledging Shri Taparia Ji's remarkable contributions and unwavering dedication to the industry.

SUSTAINABILITY

We are committed to sustainable use of plastic and constantly innovating to develop solutions. As a company, we take several measures to ensure that we walk the sustainability path. Few of our efforts are as follows

Increase the use of renewable energy from **25% to 35% of the total energy requirement.**
(FY 24-25 Re Mix 21.45%)

26 manufacturing units RE Presence
(Solar/Wind/Hybrid) energy.

Aim to achieve a reduction of **carbon emission by 1,00,000 tons.**

Reducing carbon emission intensity of **CO2 per MT of production by 24%.**

Reduction of water footprint by re-use & re-cycling of water.

Sustainability Report
Published for FY 22-23 & FY 23-24.

First Indian Company in building product category committed to **SBTi Net Zero Target**



ISO 50001
Certification



Lower Carbon
Emission



Renewable
Power Usage



Waste
Management



CII Certified
Green Products



SUSTAINABILITY FACTOIDS

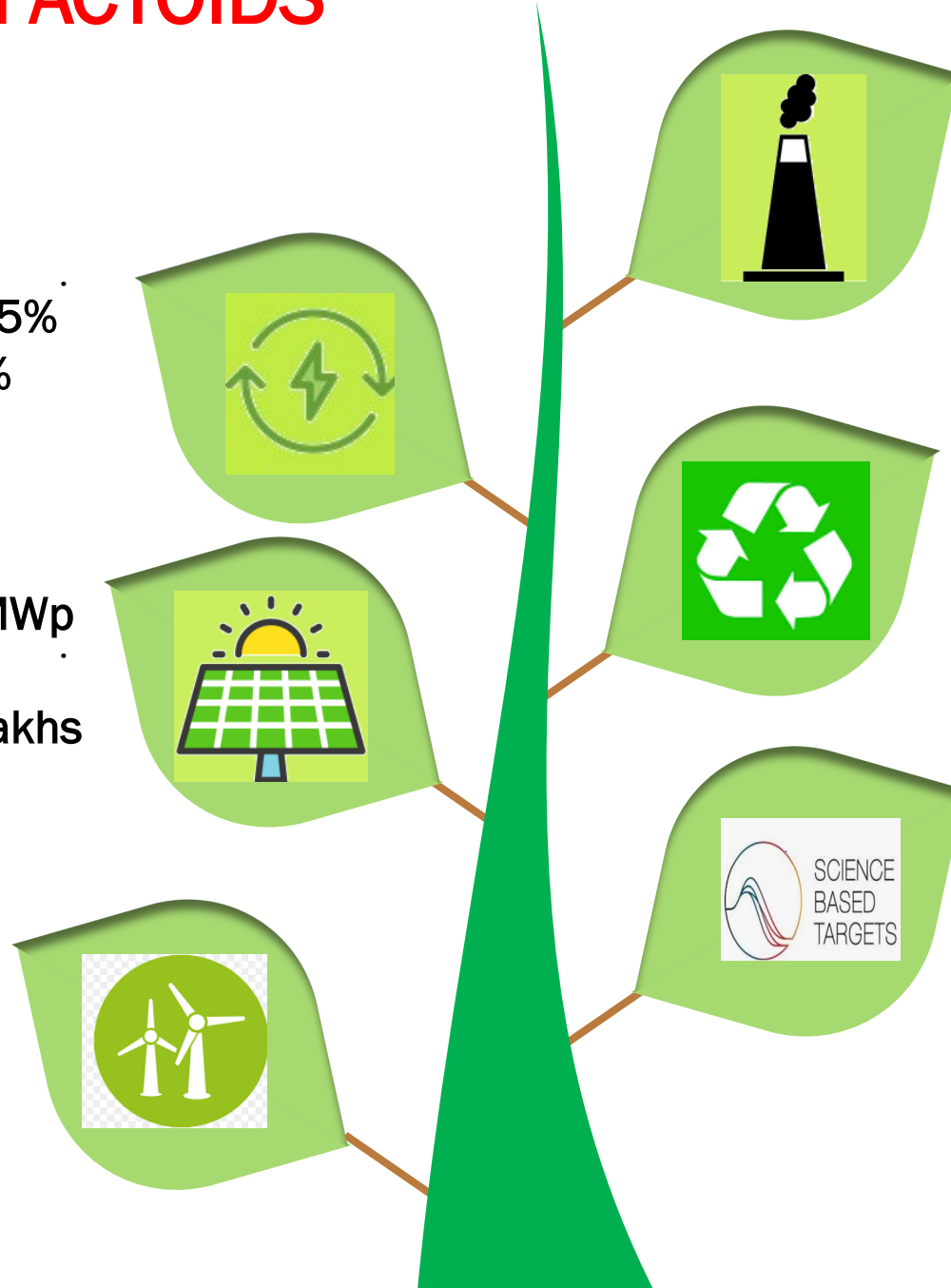
RE Mix : 21.45%
Grid : 77.92%
D.G : 0.63%

Solar Dc Size : 35.65 MWp

Solar Power : 491.05 Lakhs
kWH

Wind Power : 126.50
lakhs kWH

Hybrid Power: 229.80
Lakh kWH



1,90,954 tCO₂
emission reduction
from 2019-20
onwards

Recycling Rate : 90%

First Indian company in Building
Product Category committed for
the Scientific based long term Net
zero Emission Target (SBTi)

THE INTANGIBLES – BEYOND NUMBERS

- Large and diverse production network - Saves on freight costs and time to market its products
- Portfolio of several Patented Products & Brands with focus on value added products.
- Fiscal benefits due to plants located in backward areas – savings to invest for better infrastructure
- Technical collaborations with international players, to supplement its production capabilities and cater to new application coupled with low cost Indian manufacturing base
- In-house design centre – enabling to launch innovative products
- High economies of scale and efficient centralised procurement of raw material
- Countrywide Distribution Network
- Play on INDIA's growth story – Agriculture, Infrastructure, Housing , Packaged Foods, Sports Goods, Potable Water Supply & Sanitation , Auto, Electronics, Horticulture, Floriculture etc. Most industries are the thrust areas of the Government discernible by the huge outlays earmarked for their development

ADDRESSING RISKS

- **Raw Material Costs / Availability Risk**

Supreme Industries' operating profitability is moderately susceptible to volatility in prices of its key raw materials—poly vinyl chloride resin, polyethylene, and polypropylene; the prices of these commodities are linked to movements in crude oil prices

- Widening its Sourcing base
- Monitoring external environment and evaluating alternate availability for uninterrupted supplies
- The company is taking initiatives to enhance the share of the high-margin speciality products in its portfolio
- Maintain cost competitiveness through
 - Continuously enhancing operational efficiencies
 - Leveraging on Economies of Scale
 - Effective Working Capital Management

- **Talent Management – Human Resources Risk**

Developing, retaining and recruiting key talent is key to achieve Company's growth plans and aspirations

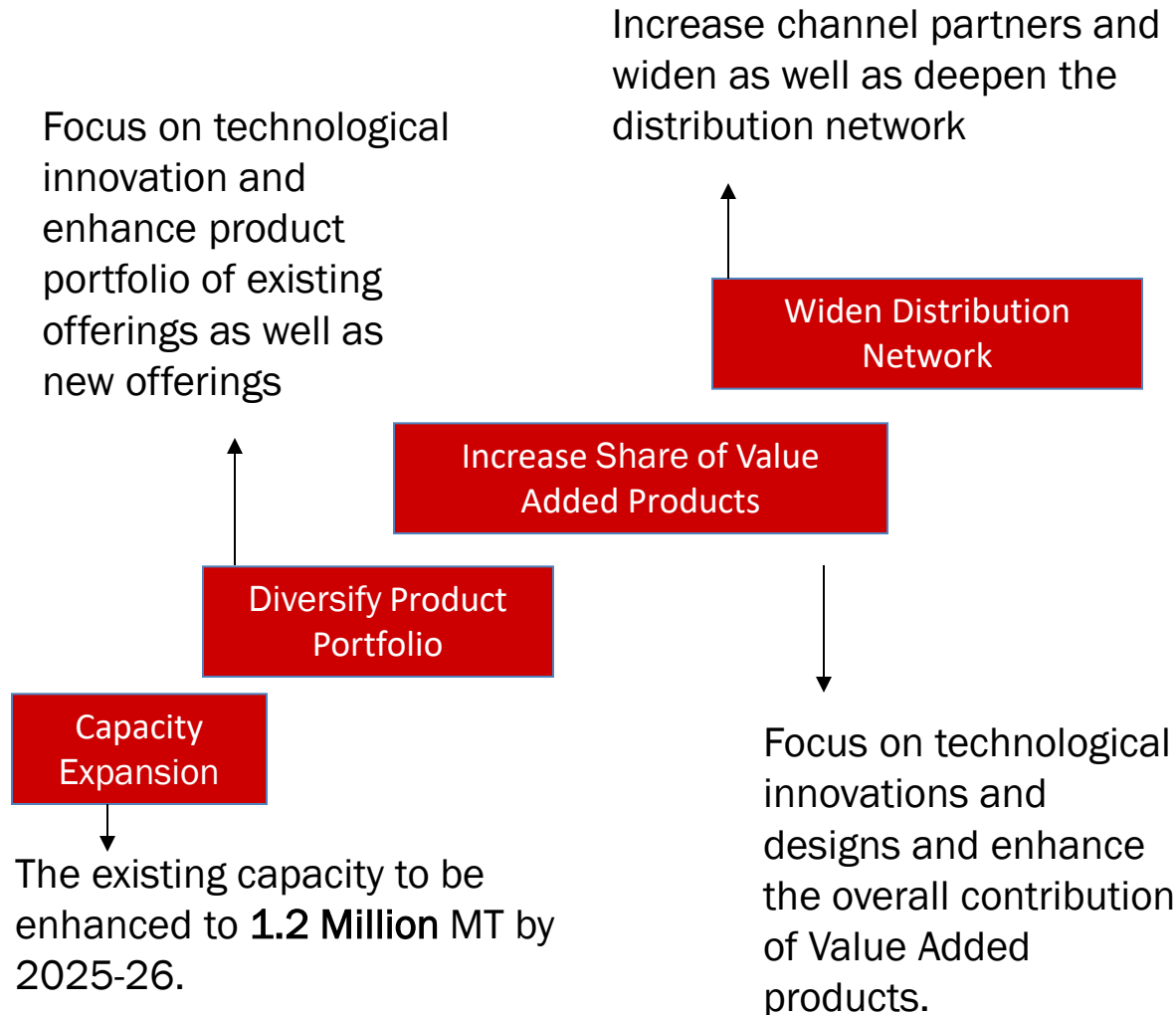
- On boarded senior managerial personnel – Chief Human Resource Officer to oversee all related activities
- Structured process for identifying critical roles & assessing potential talent
- Designing strategic **learning & development programs** to bridge current gaps and develop skills linked to future growth

- **Information Technology Risk**

Digital attacks on systems, networks and programs capable of interrupting normal business processes are common threat to industry apart from leakages/misuse of confidential information

- Robust security mechanism in place and being upgraded on continuous basis
- Robust endpoint data protection EDR system in place
- Real time monitoring, high availability of network & Disaster Recovery is in place

THE WAY FORWARD



The Way Forward

- To remain Debt free
- To remain focused on Core business of Plastics and related products
- To remain on the path of Cost optimization

THE WAY FORWARD

➤ Product Segment Wise Expansion Plan

- Regular Capex at existing 30 plants
- Expected to add more new locations going forward
- Total capex envisaged of about Rs.1100 crores during 2025-26

➤ Diversify Product Portfolio

- Increase range of Products within existing product lines
- Patented Cross Plastic Film Product
- Large Varieties of Pipe Fittings
- Fusion Furniture
- Protective Packaging Innovative Products
- Special varieties of Performance Packaging Film
- PEX Piping System

- O-PVC Piping System
- Polyolefin Fittings by compression moulding and Electrofusion process
- PP accoustic Piping System
- CNG Cylinders
- Window Fabrication Products

➤ To Widen Distribution Network

- Increase reach in existing locations and capture market share in untapped locations
- Strengthen and revamping channel partners and increase the distribution network, which at present is over 5,600+ channel partners.

➤ To Increase Share of Value Added Products:

VA products are those where OPM > 17%

Rs. In Crores

	2024-25			2023-24		
	Total Net Turnover	Share of Specialty Business	Specialty Business Turnover	Total Net Turnover	Share of Specialty Business	Specialty Business Turnover
Total	10384	39%	4060	10086	37%	3748

COMMITMENT TO SHAREHOLDERS

Last 6 years Dividend Payout History

March Year Ending	Total Dividend-Outgo Crores	As a % of Face Value	Per Share Amount Paid in Rs. on FV Rs.2 per share
2025	431.89	1700%	34.00
2024	381.08	1500%	30.00
2023	330.27	1300%	26.00
2022	304.87	1200%	24.00
2021	279.46	1100%	22.00
2020	214.39	700%	14.00

Regular Bonuses since Inception

Year	Ratio
2006	1:1
1992	1:1
1988	1:1
1986	4:5
1981	2:5
1978	3:5

Stock split in the ratio of 5-for-1 on October 19, 2010 as a record date.

- I. Over the years, Supreme has rewarded its shareholders with constant dividends year after year. Payout ratio between 35 to 50% of PAT.
- II. There is timely bonus given to shareholders to create wealth for them
- III. Efficient capital allocation – Buy back of shares in 2008-09 at average price of Rs.22 against present price of Rs. 3424. Appreciation in value by about Rs. 3770 crores
- IV. The Total Shareholder Return (TSR) for last 10 years is CAGR 18 % i.e. an amount of Rs. 100 invested in The Supreme Industries Limited Shares on 01 April' 2010 have increased 188 times as on 31st Mar'2025.

A RESPONSIBLE CORPORATE CITIZEN



SUPREME FOUNDATION

Established as a social leg of Supreme, is devoted to social and environmental upliftment.

- The Foundation has been built by Supreme on the sole motto of **Sarvena Bhavantu Sukhinah** - happiness and peace for all. The Supreme Foundation has undertaken a lot of notable initiatives to actively pursue its social responsibility of creating a better future in an effort to give back to society and the environment from which we benefit so greatly.
- The Foundation has undertaken major initiatives such as:
 - ✓ Upgradation of education at foundation level
 - ✓ and providing quality education
 - ✓ Healthcare
 - ✓ Villages upliftment
 - ✓ Rural development
 - ✓ Environmental Conservation like Tree plantation, Recycling of plastic, Awareness events etc.
 - ✓ Other welfare activities to support the underprivileged/marginalized people etc.

A RESPONSIBLE CORPORATE CITIZEN

Education

Considering education as the highest form of charity, Supreme Foundation places education at the core of all of its initiatives. Here are some of Supreme's educational initiatives:

- ✓ Project of educational up-gradation of Govt. Sanskrit Schools in Nagaur, Churu, Ajmer, Bikaner, Hanumangarh, Sri Ganganagar, Jhunjhunu, Tonk & Bhilwara at Rajasthan State
- ✓ Promoting holistic education through sports and cultural activities
- ✓ Making education accessible to underprivileged children and recognising merit-achieving students.
- ✓ To Spread sprit of universal brotherhood and to make students understand to remain connected with our core principle & ideology.



A RESPONSIBLE CORPORATE CITIZEN

Education

- ✓ Providing physical resources like classroom construction, toilet blocks for students, classroom furniture, distribution of educational material, sweaters, etc.
- ✓ Enabling digital-first education with provisions like computer labs in schools, mobile computer labs, and e-learning facilities including interactive digital board in rural areas of Rajasthan.
- ✓ Employment of teachers in primary schools and lecturers at remote educational institutes in Rajasthan in collaboration with the state government.
- ✓ Donation to “**Plastindia International University**” for imparting a wide range of educational programs to talented students.



A RESPONSIBLE CORPORATE CITIZEN



Nurturing the Nature - For a better future !!

- ❖ Supreme actively participates in environment conservation activities such as tree plantation, across all company plants and facilities, thereby creating a green and sustainable environment and promoting greener and healthier ecosystem for the benefit of community at large.
- ❖ Apart from new plantations, old plantations are also monitored continuously for their growth and survival.
- ❖ Supreme has also partnered with various NGO's for plantation programs in various regions.



A RESPONSIBLE CORPORATE CITIZEN

Swachh Bharat Abhiyan !!

There are many prominent School's/Public places without proper public convenience facilities. Supreme Foundation has taken the initiative to build and maintain such facilities for public convenience.



Toilets at Various School's of Rajasthan



Public Sanitation Facility at Jalgaon
(Maharashtra)

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THANK YOU

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